

LIGHT MANUFACTURING SECTOR

TURNOVER

Furniture



+17.7%

Packaging



+18.8%

Construction Materials



+21.6%

Aggregated Sector



+17.2%

Turnover **increased** in all three VCs (furniture, packaging, and construction materials) and the corresponding aggregated sector (manufacturing) in 2022.

EMPLOYMENT

In contrast with the positive tendencies observed in the sector, **employment stagnated in furniture VC.**

Furniture



-0.3%

Packaging



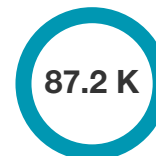
+7.5%

Construction Materials



+7.9%

Aggregated Sector



+4.7%

SALARY

Furniture



+20.9%

Packaging



+16.4%

Construction Materials



+8.6%

Aggregated Sector



+12.4%

In 2022 highest salary was observed in packaging VC.

SURVEY RESULTS FOR PERSONAL AND PROTECTIVE EQUIPMENT (PPE) AND WOODEN TOYS MANUFACTURING

- In 2022, all of the surveyed companies in wooden toys VC reported a **turnover of less than 1 MLN GEL**
- Meanwhile, in PPE, more than seventy percent of the surveyed companies reported turnover below 1 MLN GEL. Moreover, turnover of all surveyed companies has increased by around 10% (YoY) on average.

	Median Employment	Salary	
Wooden Toys	6	1,040 GEL	↑
PPE	15	984 GEL	↑

CHALLENGES

- Shortage of both qualified and unqualified workforce;
- Barriers that restrict stable exports (e.g. certification and logistical problems);
- Barriers that restrict expansion on the domestic market (e.g. lack of supply chain linkages);
- Depreciated machinery;
- Lack of access to affordable and quality local raw materials;
- Lack of cooperation within the value chains;

OPPORTUNITIES

- Efforts of the Skills Agency to establish sphere-wide professional standards;
- Export opportunities to and beyond the region;
- Opportunity to expand on the domestic market;
- Successful implementation of the relevant legislation;
- Promoting e-commerce sales.



Research

ISET

International School of Economics at TSU
Policy Institute