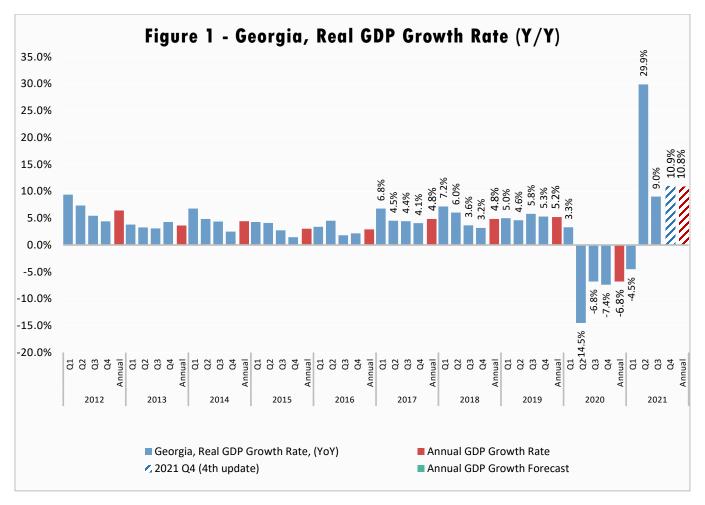


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Georgian economic growth in 2021 driven mainly by the recovering external sector



ISET-PI has updated its real GDP growth forecast for the fourth quarter of 2021 and the first quarter of 2022. Here are the highlights of this month's release:

HIGHLIGHTS

- According to Geostat's updated estimate, Q3 2021 growth rate stands at 9%. As a result, the real GDP growth estimate for the first nine months of 2021 is 11.3%.
- Geostat has also revised estimates for real GDP growth for 2020, and now it stands at -6.8%, which is slightly lower than the previous estimate of -6.2%.
- As a result of the update, ISET-PI growth forecast for Q4 of 2021 was changed to 10.9%. ISET-PI's first forecast for Q1 of 2022 puts GDP growth at 7.8%.
- Based on September's data, we expect annual growth in 2021 to be 10.8%. Historically, our
 model's forecast based on September data is rather accurate, but this year the number is most
 likely slightly overestimated. This is because the nature of the shock (a transitory lockdown event
 and difficult epidemiological situation) in the last three quarters of 2020 and correspondingly





- abnormally high GDP growth (base effect, increased external demand and higher commodity prices) in the second quarter of 2021, had not had relevant analogues in the Georgian data.
- In addition, the National Bank of Georgia revised its expectation for the real GDP growth up from 8.5% to 10% in 2020 (very close to our current annual forecast). According to the Monetary Policy Report, among the reasons behind the upward revision is the stronger-than-expected impact of pent-up demand. The main driving forces of this growth are final consumption and net exports (due to a significant increase in exports of goods, which has been accompanied by a partial recovery of the tourism sector). The real GDP growth forecast for 2022 is around 5%.

Georgia's Exports Started to Recover

In September, Georgia's exports experienced an 12.8% annual growth, which was mainly driven by increased export/re-export of motor cars and telephones to Azerbaijan; export of apparel, ferroalloys and scrap metal to Turkey; export of ferro alleys, potatoes, cigarettes and cigarillos, and mineral waters to Russia; export/re-export of spirits and telephones to Armenia; export of medicines to Uzbekistan; export of motor cars and industrial ovens to Kazakhstan; export of mineral and chemical fertilizers to Romania; and export of walnuts to Italy. In contrast, Georgian exports to Spain (due to decreased export/re-export of copper ores and concentrates), and United Arab Emirates (due to decreased re-export of motor cars) declined notably.

During this period, the import of goods increased by 23.4%, driven by an increased import of cars with more than 10 passengers and carbon steel rods from Turkey; import of petroleum and petroleum products from Turkmenistan, Russia and Azerbaijan; import of carbon steel semi-finished products and medicines from Ukraine. Among other affected imports were: petroleum and petroleum from Bulgaria and Italy; dishwashers and various cranes from Germany; mixed goods from France; copper ores and concentrates from Indonesia; computing machines and their blocks from Hong Kong; polymers and ceramic tiles from Iran; and motor cars from Japan. In contrast, Georgian imports of copper ores and concentrates from Armenia and Brazil; and motor cars from USA declined notably. Consequently, the trade deficit widened dramatically by 31.8% yearly, and amounted to 552.2 million USD. Overall, trade related variables still had a small positive contribution to the GDP growth forecast.

Remittances Continue to Grow

After a significant slowdown in remittances inflows in the beginning of 2020, money inflows were on the path of recovery since June 2020 (in January-October 2021, money inflow increased by 26.1% annually, which was partially driven by increased use of bank transfers rather than physically carrying money via border due to COVID regulations¹). **In September, remittances increased by 8.8% annually and reached 209.7 million USD.** The main contributors to this increase were Italy (by 16.6% YoY, contributing 2.5 ppts), Kazakhstan (by 204.8% YoY, 2.1 ppts), Russian Federation (by 9.8% YoY, 1.8 ppts), Germany (by 44.1% YoY, 1.7 ppts), Kyrgyz Republic (by 238.2% YoY, 1.3 ppts), USA (by 8.2% YoY, 1.0 ppts), and Israel (by 10.6% YoY, 0.8 ppts). Whereas money inflows decreased from Ukraine (by 39.7% YoY, -2.7 ppts), and Greece (by 6.8% YoY, -0.8 ppts). *Overall, the recovery of remittances flows made a positive contribution to the Q4 growth forecast.*

¹ The latter statistics cannot properly be tracked.





Tourism Sector Remains One of the Main Challenges

Tourism arrivals and receipts only partially recovered in September of 2021 after a sharp decline in 2020. In September, the number of international visitors increased by 348.8% yearly (decreased by 71.1% compared to the same month in 2019), while the increase in tourist numbers (visitors who spent 24 hours or more in Georgia) amounted to 401.3% (decreased by 61.1% compared to the same month in 2019). It is notable that annual increase of the number of international visitors was mostly driven by Russia (56.9 ppts), Ukraine (43.3 ppts), Turkey (27.2 ppts), Belarus (21.6 ppts), Kazakhstan (20.6 ppts), Saudi Arabia (18.5 ppts), Armenia (16.6 ppts), Israel (15.5 ppts) and Poland (13.8 ppts). Overall, recovered numbers of visitors and tourists, along with a moderate increase in touristic spending has made a small positive contribution to the growth forecast.

Real Effective Exchange Rate Appreciated Monthly and Depreciated Yearly

The depreciation of the Real Effective Exchange Rate (REER) had a small but positive contribution to the real GDP growth projections. REER depreciated by 0.6% monthly and appreciated by 7.3% yearly in September. The Lari Real Exchange Rate (RER) depreciated monthly with respect to Turkish Lira (TRY) (by 0.6%), Russian Ruble (RUB) (by 1.3%) and Euro (EUR) (0.3%), and remained unchanged against USD. Notably, the GEL/USD, GEL/EUR, GEL/TRY, and GEL/RUB real exchange rate appreciated compared to the same month of the previous year by 8.5%, 10.7%, 8.2% and 2.4% respectively. Appreciation of the REER is typically associated with domestic export goods losing competitiveness on the foreign markets, but it also translates into less pressure on the prices of imported goods. Overall, REER-related variables had a small positive contribution to the real GDP growth projections.

Excessive Inflation and Strict Monetary Policy Still Hinders Economic Growth

In September, the annual inflation of consumer prices amounted to 12.3%, which is notably higher than the targeted 3%. Approximately 4.5 percentage points of CPI inflation were related to higher food prices, which increased 16.5% annually (this was driven by the hike in food prices worldwide – FAO Food Price Index increased by 31.9% yearly). Furthermore, increased oil prices made a notable positive contribution (1.9 ppts) to the annual inflation measure. The latter trend is mostly a reflection of significantly increased oil prices on the global market (Euro Brent Spot Price (COP) increased by 82.1% yearly). The other important contributors were increased prices on healthcare (0.7 ppts), tobacco (0.2 ppts) and utilities (1.7 ppts). Meanwhile, the measure of core inflation amounted to 6.3%. Due to higher annual inflation rate compared to the targeted 3% and risks of emerging inflationary expectations, National Bank of Georgia (NBG) maintained Monetary Policy Rate (MPR) unchanged at 10% in September and October 2021. Overall, CPI related variables had a slight negative contribution to the GDP forecast.

Consumer Credit Grew in Yearly Terms

The other group of variables that had an important impact on the GDP growth predictions is related to the consumer credit. In September 2021, the total volume of commercial banks' consumer credit increased by 23.7% yearly and 3.1% monthly. However, the volume of commercial banks' short-term consumer credits decreased by 24.3% yearly and increased by 3.7% monthly (both the foreign and national currency credit had similar -12 ppts contribution yearly). Whereas, the volume of commercial banks'



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long-term consumer credits increased by 26.3% and 3.1% yearly and monthly respectively. Overall, the variables related to consumer credit have had positive impact on the growth forecast.

Our forecasting model is based on the Leading Economic Indicator (LEI) methodology developed by the New Economic School, Moscow, Russia. We have constructed a dynamic model of the Georgian economy, which assumes that all economic variables, including GDP itself, are driven by a small number of factors that can be extracted from the data well before the GDP growth estimates are published. For each quarter, ISET-PI produces five consecutive monthly forecasts (or "vintages"), which increase in precision as time passes. Our first forecast (the 1st vintage) is available around five months before the end of the quarter in question. The last forecast (the 5th vintage) is published in the first month of the next quarter.